

## Farm Profit Conference To Share Advice After Complimentary Supper

Farming success is largely determined by management decisions.

"What does the future of agriculture hold? What should be done whichever direction the industry goes?"



Dan Holiday

Answers are stumping, often mind boggling.

Well aware of that dilemma for everyone in agriculture, 580 WIBW farm department officials coordinated programs to help.

"The final of four Farm Profit Conferences planned this year by 580 WIBW is at Ottawa, Wednesday evening, March 21," according to Kelly Lenz and Greg Akagi, longtime recognized farm radio broadcasters.

In cooperation with the Frontier County Extension District, the program is at Celebration Hall on the Franklin County Fairgrounds in Ottawa.

A complimentary supper, at 6 o'clock, is to precede the educational conference at 6:45. Doors open at 5:30.

Dan Holiday, well known 580 WIBW weatherman, will give his outlook of "What's Up With The Weather."



Clarke Jackman

"Positioning For Success" is to be detailed by Clarke Jackman, southeast Kansas regional vice president for Frontier Farm Credit.

Tom Leffler of Leffler Commodities is to wrap the program with "A Frank Talk About The Markets And Marketing."



Tom Leffler

Two dozen agriculture businesses are sponsoring the program and will be in attendance with displays open throughout the evening.

Supper is complimentary, but the cooks must know how much to prepare so nobody goes away hungry. Reservations must be made to the Frontier Extension District, 785-229-3520, or email [kelly.lenz@alphamediausa.com](mailto:kelly.lenz@alphamediausa.com) or [dhibdon@ksu.edu](mailto:dhibdon@ksu.edu).

Sponsorships are available from Frank J. Buchman at 795-228-7259, or email [frank.buchman@wibwradio.com](mailto:frank.buchman@wibwradio.com).

## WIBW Attracts Bidders From Afar To Farm Retirement Auction

"Lean, clean and green John Deere tractors, a combine and equipment" was the special auction offering advertised on 580 WIBW radio.

"Bidders came from 13 states, Kansas throughout the Midwest to the East Coast," said Dave Webb of Webb & Associates Auctions & Appraisal at Stilwell.

It was the farm retirement auction for Mr. and Mrs. Marvin Gretencord near Princeton in Franklin Country.

With a "Good day" from Col. Webb, the auction opened with a pledge of allegiance and prayer.



"It was a cloudy Saturday morning in eastern Kansas with a brisk north wind, but that didn't prevent the buyers for this type of equipment from attending," Webb said. "There were people in attendance from three years old to 80 years of age."

"People came from many miles around with pickups lined up as far as the eye could see up and down the road," according to Webb.

"Many others took part in on-line bidding from far distance states to purchase the well cared for equipment in this auction," he added.

"Bidding was brisk for the quality equipment, and values were strong for good machinery," Webb verified.

An added attraction for many attending the auction was the display of sale bills Marvin Gretencord had saved from farm auctions for his grandparents, parents, uncles and great uncles.

"You could see what they were selling typical of the era with the items sold," Webb pointed out. "Mr. Gretencord then included his sale bill in the group to show a complete family history of auctions."

Dave and Wendy Webb visited with Mr. and Mrs. Gretencord at end of the very successful, satisfying farm retirement auction.



### **Padre Says:**

**"Auctions create greater price discovery and liquidity, resulting in a very meaningful final auction price."**

**Frank J. Buchman**

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